

1. *What is the anticipated budget for the project?*

Home for All has procured funding for expense projection of \$50,000 to \$65,000 based upon similar work completed for the Continuum. Home for All retains the authority to select a vendor based upon the value of the proposed services outlined in the proposal, as well as the ability to negotiate costs with respondents as necessary.

2. *Is the intention of the strategic plan to identify common goals across the CoC, or also identify county-specific goals?*

The intention of the strategic plan is to identify common goals across the CoC. However, these goals may have different action steps and deliverables dependent upon the location. A successful strategic planning effort will include stakeholders and input from across the entire service area so that none of the goals are geographically limited.

3. *Relatedly, will the needs and gaps analyze the CoC as a whole, or would county-specific analysis be beneficial?*

The needs and gaps analysis must include the CoC as a whole, but considerations for the differences between urban and rural homelessness should be considered.

4. *Does the "community survey" in the RFP refer to all community members in the CoC (i.e., the public), or the community of homeless and related service providers (e.g., healthcare, libraries)?*

While the community survey should be accessible to anyone in the community who is interested in providing feedback, the intention of the survey is to capture the consensus of organizations that are either active members of Home for All or that should be active members because of their impact on the lives of those experiencing homelessness (e.g. criminal justice, health care, etc.).

5. *Is the planning summit with CoC leadership expected to be an in-person event? How many participants would be expected to attend?*

Yes, it is anticipated that the planning summit with CoC leadership will be an in-person event. While it is possible to conduct this virtually if necessitated (e.g.

public health considerations), the opportunity to conduct this in-person is valued by CoC leadership.

6. *In addition to CoC and ESG funds, are there additional resources that should be considered in the strategic planning process?*

Home for All takes the stance that we should create a vision to prevent and end homelessness first, and find the means to fund those efforts second. As such, while CoC and ESG funds are vital to the operations of the CoC, the conversation should not be limited by these funding streams.

7. *In addition to the CoC board and committees, are there additional advisory groups that should be engaged in this project?*

The following should be considered the primary stakeholders for the strategic planning effort:

- CoC Governing Board
- CoC General Membership
- Lived Expertise Committee
- Strategy Committee
- Performance Committee
- HMIS Committee
- Coordinated Entry Committee

The CoC is open and willing to modify its governance structure through the strategic planning process. In addition, Home for All anticipates that the strategic planning consultant will review the existing stakeholders who contribute to the CoC to identify any industries, sectors, or underrepresented interests that should be at the table.